FRIDAY, FEBRUARY 22, 2019
8:30 AM – 12:30 PM Dr. Denise Laronde
Take a Look, Save a Life
Dr Denise Laronde, UBC Faculty of Dentistry Associate Professor and Acting Director of the BC Oral Cancer Prevention Program will review oral cancer screening methods, guidelines, triage and referral pathways, the use of lesion enhancing devices (optics and vital stains), and provide a brief overview of the latest oral cancer and oral premalignant disease research. This seminar will revitalize the dental professionals’ motivation to perform oral cancer screening.
• Learn the value of oral cancer screening;
• Understand the parts of an oral cancer screening exam;
• Discuss adjunctive screening devices;
• Review the latest research in oral cancer early detection research;
• Learn the clinical risk factors for potentially malignant lesions.

1:00 PM – 2:00 PM Ms. Karen A. Ergus, J.D., ADR Cert, RDH
How will my Patient’s Oral Care Benefit?
‘A small change in one place, within a complex system, can have large effects elsewhere’
Karen has been involved in dentistry since 1982. She started her career as a Dental Assistant, then as a Registered Dental Hygienist before diversifying her knowledge and moving into the area of practice management coaching. Karen is a Registered Dental Hygienist with more than 30 years of dental industry experience. In this presentation, dental teams will learn;
• The science behind lasers
• How the use of laser-assisted procedures can benefit the oral care of patients
• How to incorporate laser-assisted procedures into dental hygiene practices

2:00 PM – 3:00 PM Mr. Bert Rietel
Technology Integration
Bert is a Technology Integration Specialist and has been with Sinclair Dental for nine years. He has over 17 years of experience working in the field of technology, handling client relations, sales, project management and implementations across Western Canada. In this presentation, you will learn about;
• Integrating digital impressions into the dental practice
• The combination of CBCT with digital impressions for comprehensive dentistry

SATURDAY, FEBRUARY 23, 2019
8:00 AM – 11:00 AM
Dental Practice Transition Options Panel speakers: Henry Doyle, Howard Kutner, Michael Kutner, Pat Madaisky, Matthew O’Brien, Calvin Carpenter, Rob Wild
This session will be of interest to dentists planning for a transition. This is an informative seminar providing answers about transitioning your dental practice, now or in the future.
Topics discussed will include:
• Planning your transition
• Corporate dentistry
• Minimizing your taxes on a practice sale
• Legal issues that need to be addressed
• How much is your practice worth?
DENISE LARONDE, PHD is an Associate Professor in the Department of Oral Biological and Medical Sciences at UBC, an Affiliated Scientist/Investigator with the BC Cancer Agency, the Vancouver Coastal Health Research Institute and the Fraser Health Authority, and the Acting Director of the Frontier Clinical Research Centre. The goal of Dr Laronde’s research is to reduce the barriers to screening and early detection of oral cancer and precancer. As the Acting Director of the BC Oral Cancer Prevention Program, Dr Laronde’s work encompasses a variety of areas including oral cancer screening, early detection and risk assessment, and head and neck cancer survivorship. Dr Laronde oversees the Next Gen clinics; the purpose of the clinics is to follow patients with oral dysplasia over time to assess risk of progression to cancer, as well as provide follow-up for patients with high-risk disease from underserved communities. She earned her BA (Psychology) and MSc (Dental Science) from UBC, her Dip DH from VCC and her PhD (Biomedical Physiology and Kinesiology) from SFU.

KAREN A. ERGUS, J.D., ADR CERT, RDH Karen has been involved in dentistry since 1982. She started her career as a Dental Assistant, then as a Registered Dental Hygienist before diversifying her knowledge and moving into the area of practice management coaching. Karen is a Registered Dental Hygienist with more than 30 years of dental industry experience.

BERT RIETEL Bert is a Technology Integration Specialist and has been with Sinclair Dental for 9 years. He has over 17 years of experience working in the field of technology, handling client relations, sales, project management and implementations across Western Canada.

HENRY DOYLE is a licensed broker and owner of Al Heaps & Associates Inc. Henry brings a wealth of knowledge and expertise to his clients. Al Heaps & Associates specializes in dental practice valuations, sales and transitions.

PAT MADAISKY, LLB Patrick has been practicing corporate, commercial and business law in British Columbia since 1989. For the past 15 years, most of Patrick’s practice has involved providing business related legal services and advice to dentists throughout BC, including legal services and advice regarding; Associate Agreements; Incorporation; Employment and Real Estate matters; leasing; and more.

HOWARD KUTNER, LLB AND LLM (Masters of Business Law) is the founding Partner of Kutner Law LLP. He focuses his practice in the health care sector which includes incorporations of health care professionals, purchases and sales of dental practices, real estate and estate matters. Prior to starting his own practice Howard articled at a large Bay Street law firm where he focused on corporate and securities work.

MICHAEL KUTNER, BA, JD, LLB joined Kutner Law LLP after articling and working as an associate at a Bay Street law firm. Michael’s practice at Kutner Law has an emphasis in assisting medical and dental professionals with their business needs, including buying and selling dentistry practices, incorporation of medical and dental corporations, estate and real estate law.

MATTHEW O’BRIEN is the Regional Manager Professional Banking for TD supporting the Pacific Region. In his role Matt focuses on providing banking solutions to dentists and other professionals. TD has a strong customer based focus including best in class hours and customer service.

CALVIN CARPENTER, CPA, CA is a MNP partner and Vice President professional services. Working one-on-one with professionals in the dental industry, Calvin provides valuable advice to help clients reach their business and personal goals. His expertise covers all vital areas of importance to develop customized retirement and succession plans.

ROB WILD promotes TD’s Professional Practice Financing Programs within the Prairie Region consisting of Alberta, Saskatchewan, and Manitoba, with a specialty in Dental Professionals. Rob provides banking and financing advice with solutions to collaborate with industry experts and wealth partners. Rob uses his over 16 years of experience to assist dental professionals in financing their practice purchase, buy in, or start up.

**REGISTRATION INFORMATION**

**TUITION:**

- Dentists: $725
- All other attendees (including Allied personnel, spouses, guests): $425
- Golf (Saturday and/or Sunday): $90/day

**Registration fee includes:**

- CE: full day Friday, half day Saturday
- Meals: breakfast on both seminar days, lunch on Friday
- Hospitality Suite: Thursday, Friday, Saturday, 5 – 7 pm
- Gala dinner on Saturday night

**LIMITED ENROLMENT**

Limited Enrolment Courses require a minimum of 21 days notice for a full refund less $100.00 administration fee. Cancellations made between 21 and 14 days prior to the first day of the program will receive a 50% refund. No refund will be granted for cancellations made less than 14 days prior to the first day of the program. Continuing Dental Education at The University of British Columbia reserves the right to cancel courses or switch presenters if deemed necessary by low enrolment, instructor cancellation or other unforeseen issues. In case of course cancellation a full refund will be issued.

**CANCELLATION POLICY:**

CDE at UBC is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. Concerns or complaints about a CE provider may be directed to the provider or to ADA CERP at www.ada.org/cerp.

**DISCLAIMER:** Dental education institutions have an obligation to disseminate new knowledge related to dental practice. Some presentations may include controversial materials or commercial references. Sponsorship of a continuing education course by The University of British Columbia does not imply endorsement of a particular philosophy, procedure or product by The University of British Columbia. Fee in full must accompany registration. The tuition fee is deductible for Canadian Income Tax purposes. See cancelation policy.

**TO REGISTER:** DENTISTRY.UBC.CA/CDE, 604.822.6156, 1.877.328.7744